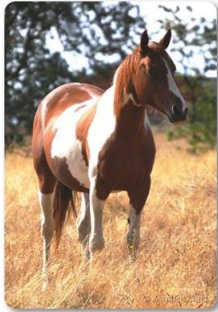


## What is an Equine Appraisal?

By Tracy L. Dopko, Senior Equine Appraiser



At some point in a horse owner's life, situations may occur that are unforeseen and require you to prove the value of your horse. An equine appraisal is a unique service created to establish current market values of horses for purposes such as donations, insurance policies and claims, divorce, estate settlements and litigation. A professional report is created for each appraisal.

### The Appraisal Process

In making an equine appraisal, a comparable market analysis is used. Comparison of the subject equine is done with other similar equines that have sold in the recent past. From these values of recent equine sales, a composite figure is calculated representing the fair market value of the subject equine. This value is time sensitive due to economics and trends in the horse industry.

### What affects your horse's value?

- Physical traits such as age, health and conformation
- Breed type and breed characteristics
- Bloodlines
- Disposition
- Accomplishments including training, show records and earnings
- Value and success of offspring
- Current economic and marketing trends



### Factors that do not affect your horse's value?

- Emotional attachment
- Perceived value
- Direct or indirect costs of ownership maintenance, veterinary bills and financial needs



### The End Result

The client is provided with a complete, professional report which normally contains a full written description of the equine, photographs, video analysis, conformational/gait analysis, significant notes about lineage, show records, and other supporting market data to back up the conclusions and valuation.

